

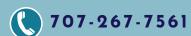
FREE GUIDANCE FROM PROCUREMENT EXPERTS

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info@norcalptac.org

To learn more, visit our website:

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One-on-One Coaching



Meet with a knowledgeable Procurement Specialist virtually or inperson for confidential assistance with:

- Finding bid opportunities
- Selling to local, state and federal agencies
- SAM.gov
- Small business certifications

- Cybersecurity
- Capabilities statements
- Contract compliance
- Pricing
- Estimating
- · And so much more!

Workshops & Webinars



Upcoming Events (



We host online and in-person trainings covering a variety of contracting topics. You can find both upcoming events and past webinars on our website.

Custom Bid Matching



We do the grunt work for you! Get daily emails with solicitations that match your business from 100s of local:

- School Districts
- Transportation Agencies
- Cities
- Counties

- State Agencies
- Utilities
- And many more!



PROCUREMENT CAN BE A DAUNTING PROCESS

THAT'S WHY WE'RE HERE!

They say 'When the student is ready, the teacher appears'. PTAC appeared at the right moment in my life to teach me how we could possibly keep our things in place to work with government. I am now confident to move forward working with government agencies.

- Rupal Asodaria, Doshi, LLC.

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PTAC helped me by connecting me to the right sources to understand how to sell to the government. They also provided me a list on how to become certified -- so far we are Small Business and HUBZone certified. We're working on becoming DBE and 8(a) certified.

- Braulio Peralta,
Peralta's Machine Shop

Our Procurement
Specialist's knowledge of
the certification process was
invaluable in gaining our
certifications. And when I hit
bumps in the road to
contracting, he knew just
where to send me to get the
information I needed. It's
been invaluable to me to
have Norcal PTAC
supporting my small
business journey.

– Sophia Zander, Zander Design

Norcal PTAC helped us get legitimate in the eyes of the government. Navigating the complex registration process can be overwhelming for a small business. My PTAC adviser coached and guided me through the process. His patience allowed me to complete my work early to move into other critical projects for my business.

- Aaron Fitzgerald, Mars Materials, INC.



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Visit our website at www.norcalptac.org Q

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Click on the button

<u>Apply Now</u>
at the top of the site

3

Fill out the brief application and submit

4

If accepted, you'll be assigned a Procurement Specialist who will contact you within three business days. Your Specialist can work with you remotely – no need to travel to our office!